

quarterly general market activity  
(excludes luxury property)

excludes luxury properties  
due to distortion of averages  
(reported separately)

what are the **BUBBLES?**

A CONDENSED VISUAL  
QUARTERLY SYNOPSIS

SIZE = volume  
HEIGHT = activity

	2018			2017				
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q3 2018 change
<b>TOTAL</b>	<b>141</b>	<b>144</b>	<b>112</b>	<b>162</b>	<b>158</b>	<b>148</b>	<b>95</b>	<b>-10.8%</b>
<b>Aspen</b>	54	44	37	51	79	75	50	-31.6%
Condominiums/Townhomes	26	26	19	30	53	44	26	-50.9%
Single Family Homes	20	17	16	18	21	28	20	-4.8%
Land	8	1	2	3	5	3	4	60.0%
<b>Snowmass Village</b>	46	46	44	49	34	35	29	35.3%
Condominiums/Townhomes	35	32	34	31	24	22	22	45.8%
Single Family Homes	7	14	10	17	8	12	6	-12.5%
Land	4	0	0	1	2	1	1	100.0%
<b>Basalt</b>	41	54	31	62	45	38	16	-8.9%
Condominiums/Townhomes	18	21	15	36	19	15	12	-5.3%
Single Family Homes	17	22	7	20	20	16	2	-15.0%
Land	6	11	9	6	6	7	2	0.0%

	2018			2017				
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q3 2018 change
<b>TOTAL</b>	<b>\$256,714,900</b>	<b>\$227,659,650</b>	<b>\$172,324,614</b>	<b>\$254,689,919</b>	<b>\$301,801,725</b>	<b>\$265,721,958</b>	<b>\$188,181,170</b>	<b>-14.9%</b>
<b>Aspen</b>	\$167,695,250	\$110,025,500	\$101,423,957	\$137,574,400	\$218,061,750	\$185,301,158	\$137,838,950	-23.1%
Condominiums/Townhomes	\$50,406,500	\$43,691,000	\$24,364,750	\$55,361,000	\$118,525,250	\$66,304,158	\$45,493,950	-57.5%
Single Family Homes	\$92,963,750	\$63,484,500	\$72,209,207	\$72,113,400	\$90,101,000	\$113,177,000	\$79,010,000	3.2%
Land	\$24,325,000	\$2,850,000	\$4,850,000	\$10,100,000	\$9,435,500	\$5,820,000	\$13,335,000	157.8%
<b>Snowmass Village</b>	\$51,200,900	\$70,423,000	\$38,726,877	\$73,336,725	\$46,600,875	\$59,809,500	\$41,327,892	9.9%
Condominiums/Townhomes	\$28,820,900	\$29,833,500	\$14,346,700	\$25,412,725	\$25,898,875	\$18,754,500	\$22,765,392	11.3%
Single Family Homes	\$17,630,000	\$40,589,500	\$24,380,177	\$45,224,000	\$16,752,000	\$39,455,000	\$17,237,500	5.2%
Land	\$4,750,000	\$0	\$0	\$2,700,000	\$3,950,000	\$1,600,000	\$1,325,000	20.3%
<b>Basalt</b>	\$37,818,750	\$47,211,150	\$32,173,780	\$43,778,794	\$37,139,100	\$20,611,300	\$9,014,328	1.8%
Condominiums/Townhomes	\$10,483,500	\$13,558,850	\$7,896,280	\$18,222,875	\$10,199,000	\$8,019,500	\$6,592,328	2.8%
Single Family Homes	\$20,460,000	\$28,167,800	\$8,635,000	\$22,920,919	\$25,120,600	\$11,375,300	\$1,895,000	-18.6%
Land	\$6,875,250	\$5,484,500	\$15,642,500	\$2,635,000	\$1,819,500	\$1,216,500	\$527,000	277.9%

	2018			2017				
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q3 2018 change
<b>TOTAL</b>	<b>\$949</b>	<b>\$830</b>	<b>\$809</b>	<b>\$773</b>	<b>\$996</b>	<b>\$855</b>	<b>\$917</b>	<b>-4.7%</b>
<b>Aspen</b>	\$1,548	\$1,364	\$1,266	\$1,294	\$1,455	\$1,163	\$1,264	6.4%
Condominiums/Townhomes	\$1,738	\$1,407	\$1,283	\$1,317	\$1,532	\$1,234	\$1,239	13.5%
Single Family Homes	\$1,300	\$1,298	\$1,245	\$1,257	\$1,260	\$1,050	\$1,297	3.2%
<b>Snowmass Village</b>	\$677	\$676	\$623	\$689	\$638	\$678	\$628	6.1%
Condominiums/Townhomes	\$677	\$639	\$613	\$663	\$650	\$619	\$615	4.2%
Single Family Homes	\$677	\$760	\$657	\$737	\$603	\$788	\$677	12.4%
<b>Basalt</b>	\$489	\$460	\$454	\$399	\$420	\$332	\$356	16.4%
Condominiums/Townhomes	\$476	\$419	\$485	\$402	\$386	\$395	\$351	23.4%
Single Family Homes	\$502	\$498	\$388	\$393	\$452	\$274	\$386	11.1%